

13 October 2023

## **Barramundi Limited Annual Meeting**

### **Chair's Address from Andy Coupe**

[Slide: Barramundi Limited Annual Meeting of Shareholders]

Welcome to the 17<sup>th</sup> Barramundi annual meeting of shareholders, I'm Andy Coupe, Chair of Barramundi.

We have put in place the virtual meeting option for those who are unable to attend in-person, and we welcome those who have joined the meeting via the Computershare virtual meeting platform.

We are duly convened as a Notice of Meeting has been circulated to shareholders and I can confirm that a quorum is present, so I declare the meeting open.

Please note that the exits are at the back and front of the room. Please ensure you turn your cell phones off or put them on mute.

For those here in-person there will be a light lunch at the conclusion of the meeting. We look forward to meeting many of you after the meeting.

[Slide: Introductions]

Let me introduce the front table. Firstly, the directors. To my right is Carol Campbell (Chair of the Audit & Risk Committee), next to her is David McClatchy (Chair of the Investment Committee) and next to him is Fiona Oliver.

Next to Fiona is Robbie Urquhart the Barramundi Portfolio Manager, and next to Robbie is Wayne Burns the Corporate Manager.

Also here today, in the audience, are Senior Investment Analysts Terry Tolich and Delano Gallagher.

We are also pleased to have in the audience today representatives from our share registrar, Computershare, auditor, PricewaterhouseCoopers, our tax advisors, Deloitte and our legal advisors, Bell Gully.

[Slide: Agenda]

The Agenda for today.

Firstly, preliminary matters.

- The minutes of the 2022 annual shareholders' meeting held on 14 October 2022 are available at the registration desk and are also available on the Barramundi website.
- The 2023 annual report has been circulated to shareholders – additional copies are available at the registration desk and can also be found on the Barramundi website.

Today I'll give a brief overview of the Barramundi 2023 financial year, an update on the 2024 financial year to date, and then Barramundi's Senior Portfolio Manager, Robbie Urquhart will review the Barramundi portfolio.

After the Manager's Review, we will have a Q&A session, and we'll then move to the formal business of the meeting.

There are three resolutions for you to consider and vote on today, which are set out in the Notice of Meeting.

[Slide: Online attendees – Question Process]

If you're attending the meeting online there's a Q&A icon at the top right of your screen.

To send in a question, please select the Q&A tab on the right half of your screen anytime. Type your question into the field and press send. Your question will be immediately submitted.

We've set aside a time at the end of the two presentations for general questions relating to the operations and management of the business.

Questions relating to the three resolutions will be dealt with in conjunction with each of the resolutions.

Should you require any assistance, you can type your query and one of the Computershare team will assist with the chat function and reply to your query.

[Slide: Chair's Overview]

It is now my pleasure to present the Chair's Overview.

[Slide: Barramundi's Investment Objective]

As directors, and managers, we typically start our annual meetings with a quick reminder of what we are striving to achieve, being.

- to achieve a high real rate of return, comprising both income and capital growth, within risk parameters acceptable to the directors; and
- to provide access to a diversified portfolio of Australian quality, growth stocks through a single tax-efficient investment vehicle.

[Slide: Corporate Governance]

Turning now to corporate governance.

Barramundi does not have a formal environmental, social, and governance (ESG) framework. The board considers that, given the nature of its operations (as an investment company), it is neither helpful or meaningful to maintain an ESG framework due to the lack of available metrics relevant to its business against which it could report on such matters. However importantly, the Manager does have a formal ESG framework which governs stock selection, to which the Barramundi board is fully supportive and committed.

The Board, in conjunction with Barramundi's manager, is well advanced in regard to the new Climate Related Disclosures that Barramundi will be required to start publishing next year.

Furthermore, the board has decided that from next year we will commence including in the Annual Report a director skills matrix.

The Barramundi 2023 result was announced in August, but I'll highlight some of the key performance measurements on the next slide.

[Slide: 2022 Overview]

Looking back on the 2023 year:

- Barramundi performed well for shareholders against a challenging market backdrop. Barramundi's record NPAT of \$38.3m is a significant achievement.
- Total shareholder return was down 1.1%. This return takes into account the dividends paid out during the year, and also the change in the share price, which moved from being at a 21% premium to the NAV at the start of the year, to a 1.4% discount to the NAV at year end.
- Barramundi's regular dividends continued to contribute to the shareholder return with 5.52 cents per share paid in dividends during the 2023 financial year, which represents a dividend return, not a dividend yield, of +7.5% (2022: +7.1%). These returns are calculated based on the average share price for the year.
- The overall NAV per share increased from \$0.64 (as at June 2022), to \$0.72 as at 30 June 2023.
- The Adjusted NAV return, which is the percentage change in the Adjusted NAV for the year, was up 23.1%.
- As the footnote to this slide states, these metrics are Non-GAAP measures calculated in accordance with the methodology described in the Barramundi Non-GAAP Financial Information Policy which is available on the Barramundi website.

[Slide: 2022 Overview - Continued]

This chart compares the Adjusted NAV return, and the gross performance return (the return before expenses, fees and tax), to the benchmark index return over the periods of 1, 3 and 5 years.

Over all three periods, Barramundi has outperformed the benchmark.

Robbie will discuss the Australian share market dynamics and how the portfolio performed shortly in the Manager's Review.

[Slide: Earnings Per Share]

This chart shows the earnings per share.

It's a potent reminder of how variable sharemarket returns can potentially be and the degrees of volatility that equity markets can experience from time to time.

[Slide: Movements in Shareholders' Funds]

Turning now to Shareholders' Funds

This chart shows the Barramundi NAV of \$171m (as at 30 June 2022) increased by a net \$28m to \$199m (as at 30 June 2023).

The movements during the year as represented by the orange, yellow and green columns were:

- the \$38m net profit, and
- less \$15m dividends paid but adding back \$5m for dividends reinvested by shareholders.

[Slide: Quarter 1, 2024]

The first quarter of Barramundi's 2024 financial year has seen continued volatility. Markets rose in July and August but pulled back in September.

This slide provides a snapshot of the first three months of the current financial year to 30 September 2023:

- Barramundi's unaudited net loss for the three months to 30 September 2023 was \$27k.
- As at 30 September, the NAV per share of \$0.71 is down 1 cent per share from the NAV at 30 June of \$0.72 – but that was after the dividend payment of 1.44 cents per share (paid on 22 September).
- The share price premium to NAV was 1.8% as at 30 September 2023.
- Barramundi's adjusted NAV return for the first three months of the 2024 financial year was flat, while the benchmark index return was down -0.9% for the three months.
- Total shareholder return for the quarter was 3.5% - driven by the increase in share price from \$0.71 to \$0.72, and adding on the dividend paid in September.

[Slide: Warrants]

- As part of Barramundi's overall capital management programme and as announced to the market earlier this week, Barramundi plans to make a pro rata issue of warrants later this month.
- Full details on the warrants, as per the NZX announcement, will be sent to all shareholders around 17 October.
- On 26 October a pro rata issue of circa 69.5m warrants will be made to eligible shareholders.
- The initial exercise price of \$0.69 less the dividends declared between the issue date of 26 October 2023 and the announcement date of the final exercise price.
- The final exercise price will be announced in early September 2024 and exercise date is 25 October 2024.

### **Closing remarks**

In closing my annual meeting address, and on behalf of the board, I'd like to thank you for your continued support of Barramundi.

I will now hand over to Robbie Urquhart, Senior Portfolio Manager of Barramundi.

ENDS